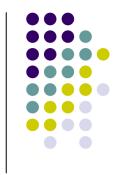
Financial Presentation

November, 2011





We ended the 2009-10 school year with a deficit fund balance of \$1,573,791.



We are projected to end the 2010-11 school year with a deficit fund balance of \$2,367,220.



A Deficit Elimination Plan was Submitted in December 2010 to the Michigan Department of Education showing elimination of the deficit within four years.



A revised Deficit Elimination Plan was required to be submitted in July 2011.





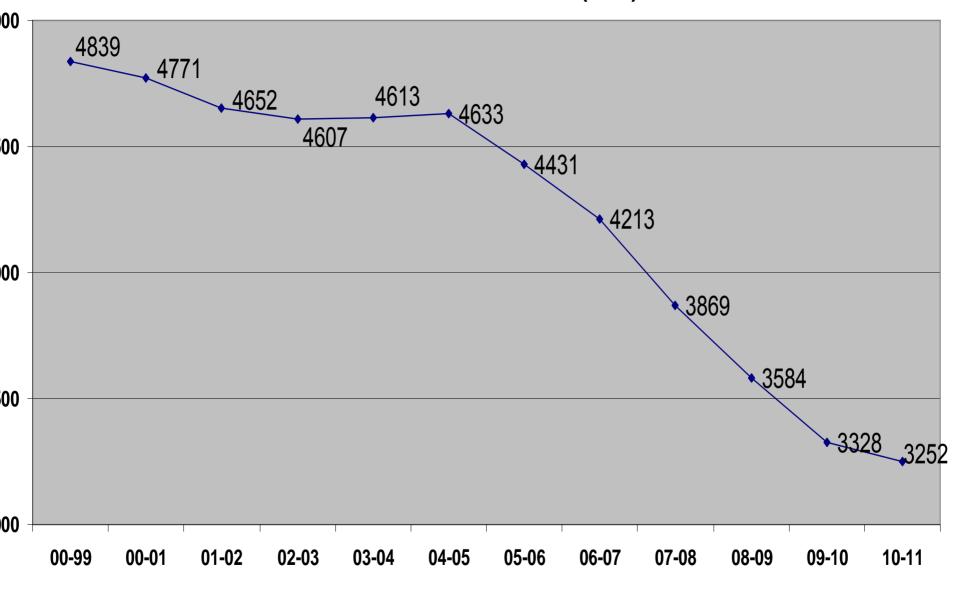
- \$6,861 per student (FTE)
- Annual amount per student
- Consists of property taxes and state revenue



If the district has 3,252 students (FTE): \$22,311,972

$$3,252 \times $6,861 = $22,311,972$$
 (annual amount)

Blended Student Count (FTE)



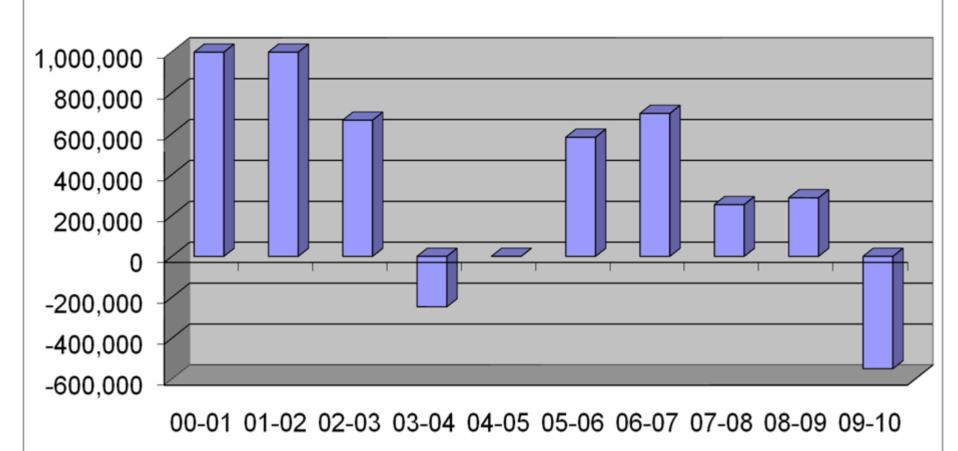


We have lost 1,305 students in the past 5 years which equates to \$9.6 million per year

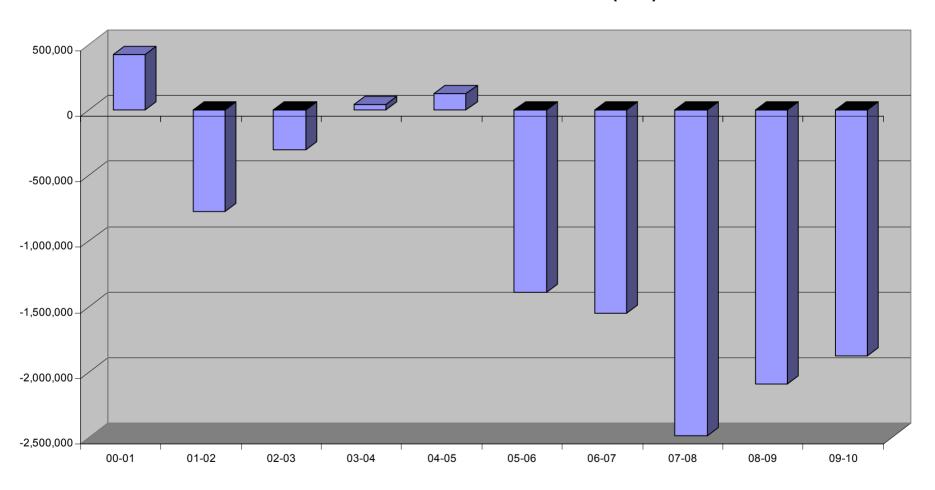


We have lost 1,511 students in the past 10 years which equates to \$11.0 million per year.

Foundation Allowance Revenue Increases for 3,328 Students (FTE)



Revenue Loss Due to Loss of Students (FTE)



FOUNDATION ALLOWANCE COMPARISON



DISTRICT	FOUNDATION ALLOWANCE	ADDITIONAL FOUNDATION	ADDITIONAL FUNDS*
SOUTHFIELD	\$10,821	\$3,960	\$13,178,880
LIVONIA	\$7,807	\$946	\$3,148,288
CLARENCEVILLE	\$7,775	\$914	\$3,041,792
SOUTH REDFORD	\$7,706	\$845	\$2,812,160
REDFORD UNION	\$6,861		

^{*}Additional funds Redford Union would receive if they had the same foundation allowance as the district listed.

Comparable School Districts



School District	County	Foundation Allowance	Projected Fund Balance 6-30-11
Allen Park	Wayne	\$7,645	\$1,827,761
Brandon	Oakland	\$7,316	\$2,667,802
Dearborn Heights #7	Wayne	\$7,316	\$ 417,588
Gibraltar	Wayne	\$7,645	\$ 823,379
Hamtramck	Wayne	\$7,316	(\$3,972,714)
Holly	Oakland	\$7,316	\$3,796,836
Lincoln Park	Wayne	\$7,316	(\$7,173,769)
Redford Union	Wayne	\$7,331	(\$5,217,766)
Southgate	Wayne	\$7,535	(\$5,116,733)
Wyandotte	Wayne	\$7316	\$ 24,094

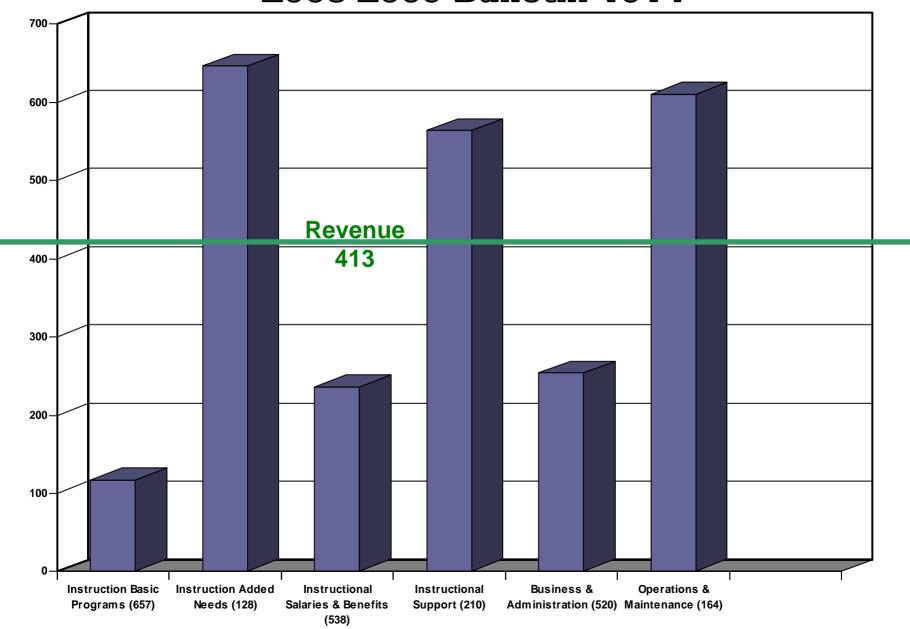
BULLETIN 1014



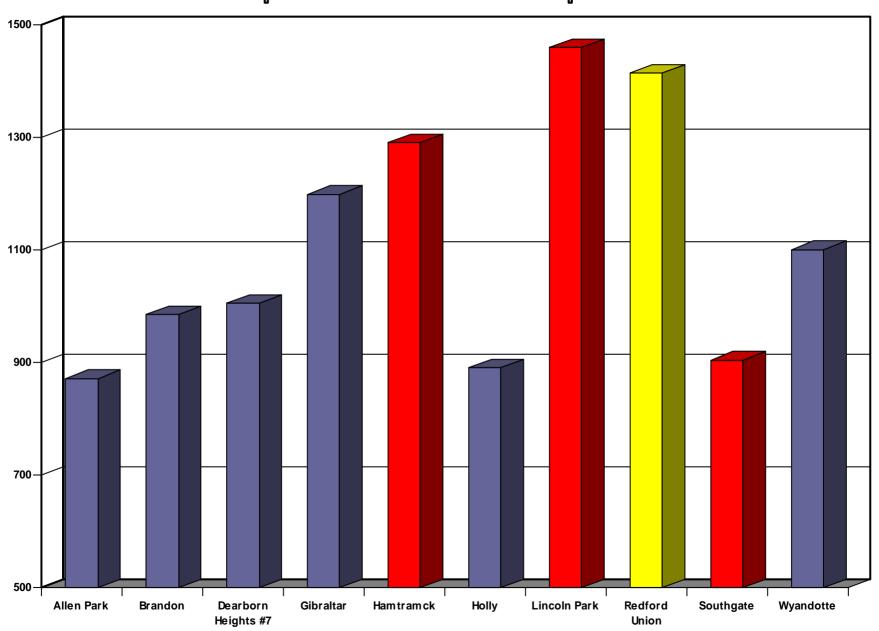


- ✓ RANKS SCHOOL DISTRICTS BY REVENUE AND EXPENDITURES PER STUDENT
- ✓ BASED ON FINANCIAL DATABASE INFORMATION SUBMITTED ANNUALLY BY EACH DISTRICT TO THE STATE
- ✓ ONLY INCLUDES GENERAL FUND INFORMATION

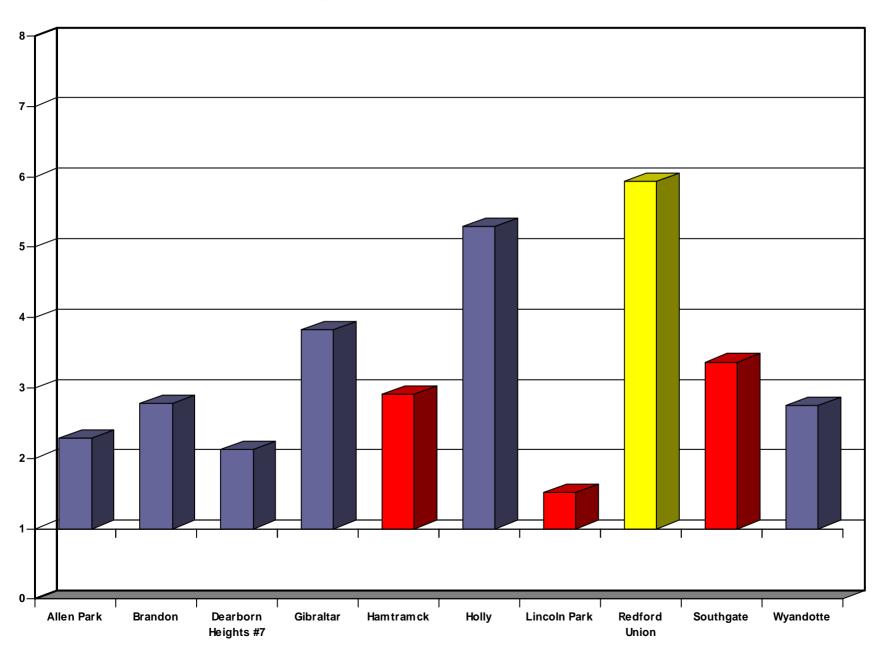
2008-2009 Bulletin 1014



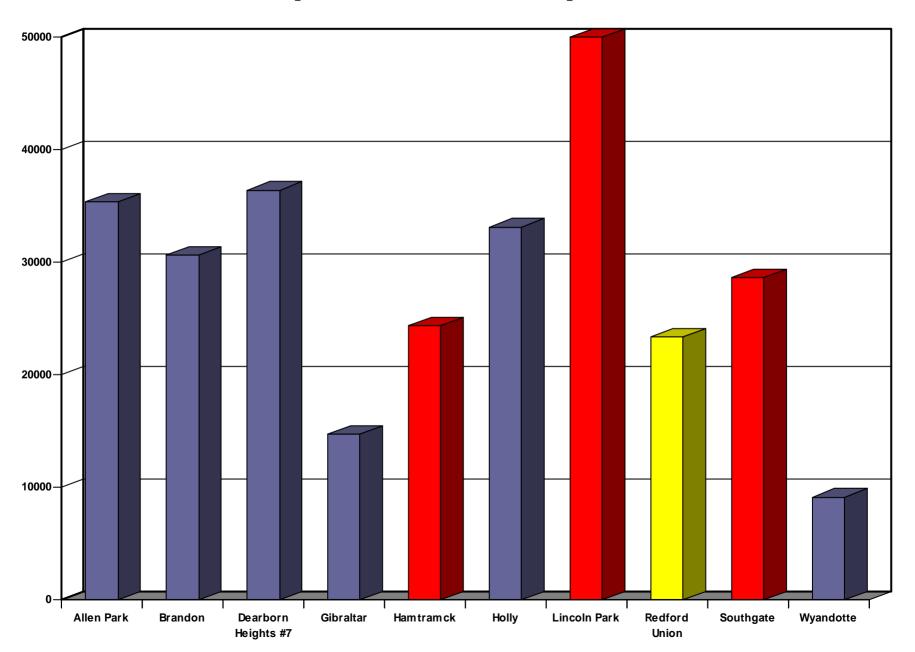
Operations and Maintenance Costs per Student



% Special Education Students



Special Education Costs per Student



Major Impacts on the 2011-2012 Budget

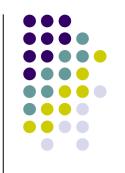


\$470/Student Foundation Allowance
Reduction = \$1.5 million
or
\$6,861/student



This Rolls Back the Foundation Allowance to Near the Same Level as the Foundation Allowance in the 2005-2006 School Year

Major Impacts on the 2011-2012 Budget



A Retirement Rate Increase from 20.66% to 24.46% of Salary.

An 18% Increase Costing Approximately \$.5 Million.

Major Impacts On The 2011-2012 Budget



Salary Step Increases Costing \$300,000.

2011-12 Expenditure Reductions



Reductions	Savings
Closed 4 Buildings	\$ 650,000
Eliminated 10 Teaching/Student Support Positions	\$ 750,000
Eliminated 7.5 Custodial/Maintenance Positions	\$ 470,000
Eliminated 1.5 Administrative Positions	\$ 130,000
Eliminated 1.5 Educational Assistant Positions	\$ 70,000
Reduce All Bus Driver Positions to Part-Time	\$ 70,000

General Fund Budget Summary

2011-12 Budget Adopted 6/13/11 2011-12
Deficit
Elimination
Plan

Revenue	\$ 27,461,170	\$ 27,621,064
Expenditures	\$ 27,386,593	\$ 27,546,521
Excess of Revenue over (under)		
Expenditures	\$ 74,577	\$ 74,543
Fund Balance, July 1	\$ (2,367,220)	\$ (2,367,374)
Fund Balance, June 30	\$ (2,292,643)	\$ (2,292,831)



The Deficit Plan and Budget **Projected Stable Student Enrollment** (no loss or gain) Based on an **Enrollment Study and an Expected** Increase in Student Enrollment Due to the Addition of All-Day Kindergarten and a Gifted and **Talented Program**



Preliminary Student Enrollment Figures Show a Loss of 240 Students or \$1.7 Million

ISSUE

We Need to Cut an Additional \$1.7 Million From our 2011-12 Budget to Comply With Our Deficit Elimination Plan





If We Don't Make These Reductions
We Risk an Emergency Manager
Coming in and Making the
Reductions Necessary to Eliminate
Our Deficit

An Emergency Manager Can:

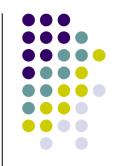


- Void All Collective Bargaining Agreements
- Make Salary and Benefit Reductions
- Eliminate Positions
- Eliminate Programs
- Fire the Superintendent and Business Manager
- Fire the Board of Education



It's Best That WE HAVE CONTROL Over the Decisions That Are Made



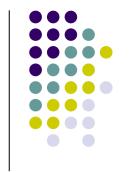


Evaluate Staffing for Mid-Year Savings	
1% of Salaries for all Employees	\$200,000
10% Health Insurance Contribution from all Employees	\$189,000
20% Health Insurance Contribution from all Employees	\$268,000
Move all Employees to PPO 1 with Deductible	\$127,000

The Elephant in The Room







RUAA Contract Settlement

	Savings (Cost)
Switched to PPO #1 \$600/\$1,200, \$25 Co-Pay effective Oct 1, 2011	\$22,416
Pay 10% of Total Cost of PPO#1 effective Oct 1, 2011	\$177
1% off Schedule Payment	(\$9,931)
Add One Step at 3% Increase to Salary Schedule	(\$30,449)
Reduced Leave Pay-Out from \$379/Day to \$250/Day (assumes 8 days/admin)	\$11,234
Reduced Daily Rate for Summer Work from \$350/Day to \$250/Day	
Allowed Elimination of Athletic Director position	\$93,158
Allowed Removal of Hearing Impaired Director from bargaining unit	\$61,927
Allow Restructuring of Special Services Director position	<u>\$7,927</u>
Total Savings (Cost)	\$156,459